

additional event information:

For any dietary restrictions/requests please contact Olivia at rickenbacher@nysgfoa.org at least one week in advance.

For driving directions to the Long Island Radisson in Hauppauge, NY please call the NYS GFOA at the number below.

THANK YOU TO OUR SEMINAR SPONSORS!



NEW YORK STATE
Government Finance
Officers' Association, Inc.
126 State St, 5th Fl, Albany, NY 12207
P: 518.465.1512 F: 518.434.4640
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LONG ISLAND FALL SEMINAR &



October 3, 2017
Long Island Radisson
Hauppauge, NY

NEW YORK STATE
Government Finance
Officers' Association, Inc.
Responsible. Knowledgeable. Accountable.



SEMINAR AGENDA

8:00am – 9:00am Registration & Continental Breakfast

9:00am – 9:10am Welcoming Remarks

9:10am – 10:25am Hot Topics in Labor Negotiations and Collective Bargaining
1.5 CPE - GSK | 1.5 GFI FDN-HR or ADV-HR 

- Session Learning Objectives:**
- The effects of declaring impasse in labor negotiations.
 - The differences between “collective bargaining” and “collective giving.”
 - How the uncertainty in the current health insurance markets are impacting collective bargaining.

Presenters:
Richard S. Finkel, Member
Christopher T. Kurtz, Member
Bond Schoeneck & King, PLLC
Raymond Calame, Treasurer
Village of Hempstead

10:25am – 10:45am Mid-Morning Break

10:45am – 12:00pm Debt Market Update: Credit Agency Perspectives
1.5 CPE -GSK | 1.5 GFI FDN-DM or ADV-GENERAL 

- Session Learning Objectives:**
- The criteria credit rating agencies are utilizing when evaluating and rating debt issued in New York.
 - Current trends in types and terms of debt being issued.
 - How regulatory changes from the SEC and MSRB are impacting how credit rating agencies evaluate public sector credits.

Presenters:
Cristin Jacoby, Vice President/Policy Analyst
Moody’s Investors Service
Rahul Jain, Associate Director
S&P Global Ratings
Shannon McCue, Director, Tax-Supported Group
Fitch Ratings

12:00pm – 1:00pm Networking Luncheon

GFI FOUNDATIONS: THE FUNDAMENTALS OF CASH MANAGEMENT IN THE PUBLIC SECTOR WORKSHOP AGENDA

12:00 PM to 1:00 PM: Networking Lunch

1:00 PM to 4:30 PM: The Fundamentals of Cash Management in the Public Sector
4 CPE | 4 GFI Credits

This half-day workshop will provide an introduction to public sector cash management for those new to government finance as well as a refresher for those looking to improve their understanding of this functional area of government finance.

This workshop will focus on:

- The core purposes of public sector cash management.
- The legal requirements for managing public sector cash in New York.
- How to develop and review a municipal written investment policy.
- The laws and regulations pertaining to the collateralization of public deposits.
- The importance of working with financial institutions and developing effective requests for proposals for banking services.
- The various cash management products such as lock-box services, positive pay, and remote deposit capture as well as the differences between credit cards and procurement cards.

Presenters:
Patricia Mezeul, Executive Vice President/Director of Gov’t Banking, *Flushing Bank*
Charlene Kagel, CPA, Chief Auditor, *Town of East Hampton*
Fred Shellard, Director of Professional Services, *NYS GFOA*

WHAT IS THE GOVERNMENT FINANCE INSTITUTE?

The Government Finance Institute (GFI) offers a unique opportunity to gain a well-rounded working knowledge of the core functional areas of government finance at a cost-conscious price. GFI is a two-level, progressive program providing a continuing series of in-depth workshops, forums, and electives.

By participating in GFI, you will:

- Expand your expertise and enhance your professional growth.
- Demonstrate a commitment to continued professional development.
- Keep up with the industry’s latest and most significant issues.
- Earn CPE credits.

GFI Enrollment:

Formal enrollment in the GFI program is strongly recommended and gives you access to exclusive benefits and services including GFI credit tracking; course advisement; formal recognition upon completion of the program; and more! Please visit nysgfoa.org for details on the GFI program and enrollment.

LONG ISLAND FALL SEMINAR REGISTRATION FORM (10/3/17)

NAME _____

TITLE _____ ENTITY _____

ADDRESS _____

PHONE _____ FAX _____

EMAIL _____

LONG ISLAND FALL SEMINAR FEE:

CASH/CHECK/VOUCHER/PO:

Member: \$90.00 Nonmember: \$180.00

CREDIT CARD: (MASTERCARD, VISA, DISCOVER)

Member: \$93.00 Nonmember: \$186.00

TO REGISTER BY CREDIT CARD VISIT OUR WEBSITE WWW.NYSGFOA.ORG OR
CALL OUR OFFICES AT 518-465-1512

MEMBERSHIP: RENEW OR JOIN NOW FOR 2017

Renewing Members: Government: \$170.00 Private: \$395.00

1st Time Member Discount: Government: \$85.00 Private: \$190.00

AMOUNT TOTAL: \$ _____

REGISTRATION:

Pre-registration is preferred. Payment should be made in advance or brought with you to the seminar. Online or fax registration forms will be invoiced. On-site registrations are accepted, however there will be an additional fee of \$10.00.

Cancellations: Any cancellations before September 26, 2017 will be charged an Administrative Fee of \$15.00. Cancellations received after this date will NOT be refunded. Cancellation notices may be emailed to info@nysfoa.org or faxed to 518-434-4640.

No shows: In the event you are unable to attend and have not cancelled in writing by the date indicated above, you are obligated to pay the full amount.

MAIL REGISTRATION FORM AND PAYMENT TO:

NYS GFOA • 126 State Street, 5th Floor • Albany, NY 12207

Questions? Call 518-465-1512 • Web site: www.nysgfoa.org